Applying the 7-Step Model

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| Who could be potential industry partners in your local area? |  |
| How would you bring them together? |  |
| Identify three potential areas you think your partners may have needs in. |  |
| Choose of the identified areas of need. What questions could you ask that would prompt a discussion among the partners to further identify common areas of need? |  |
| Think of potential projects you have in mind. What sources of funding are available? |  |
| Are there current projects at your institution that you can build upon? How? |  |
| Are there models that other institutions have in place that you could adapt? |  |
| Who in your institution could be a champion for your project? |  |
| Who else from your campus could be on your team? |  |